



LEGISLATIVE RETURN

SUBMITTED BY: Hon. Richard Mostyn, Minister of Highways and Public Works

1. On _____,

asked the following question during the Oral Question Period at page(s) _____ of *Hansard*

submitted the following written question – WQ No. _____

gave notice of the following motion for the production of papers – MPP No. _____

RE: _____

OR

2. This legislative return relates to a matter outstanding from discussion related to:

Value-driven procurement cost analysis

On October 9, 2018 at page(s) 2895 of *Hansard*.

The response is as follows:


Yukon government is able to track the use and outcomes of our value-driven procurements. From 2015 to 2017, our analysis shows that 91, that is more than half of value-driven contracts (52%), went to the lowest bidder who also had the highest ranked technical proposal.

In some recent value-driven contracts, like the continuing care incontinence products procurement – something usually done through a price-driven approach – we secured a higher quality product at a lower than estimated cost from the highest ranked proponent.

Value-driven procurement helps us identify the best bid, not the lowest bid, which maximizes value for Yukoners through added experience and expertise from our private sector contractors. Value-driven procurements provoke more diverse solutions and offer cost savings that would not necessarily be considered in a straight price-driven procurement.

Tracking the overhead costs of value-driven procurement is complex and difficult to define. Capturing more information about time and money spent running any of our procurements requires more robust data systems than we currently have in place. We are looking at replacing our tender management system with a more robust eProcurement platform that will help us capture more data.

18/10/15
Date


Signature